

Summary of Business Results for the 3rd Quarter of Fiscal Year Ending December 2008 (Consolidated)

Date: Nov 11, 2008

Company Funai Zaisan Consultants Co., Ltd. Registered on the TSE Mothers Stock code 8929 URL http://www.funai-zc.co.jp

Representative Masazumi Hasumi Representative Director and CEO

Contact Hisao Nakatsuka Managing Director

TEL +81-3-5321-7020

1. Business Results as of September 2008 (January 1, 2008 to September 30, 2008)

(1) Consolidated Results of operations

(Note: Rounded down to million yen)

(-)	o- o-				(=				
	Operating rev	enue	Operating in	ncome	Ordinary in	ncome	Net Income		
	¥ Million	%	¥ Million	%	¥ Million	%	¥ Million	%	
$Q3\ 2008$	11,569	-14.9	1,650	-40.9	1,057	-55.9	453	-70.1	
$Q3\ 2007$	13,596	19.4	2,790	57.9	2,396	52.6	1,515	65.5	
FY 2007	17,887	30.0	3,031	56.6	2,586	58.8	1,543	70.9	

	Net income Per share	Diluted net income per share
	¥	¥
Q3 2008	4,347.48	4,152.27
Q3 2007	28,916.82	26,591.61
FY 2007	14,726.36	13,697.82

(Note) As of October 1, 2007, ordinary shares were split on a two-to-one basis.

(2) Consolidated Financial Position

	Total assets	Net assets	Equity capital ratio	Net assets per share
	¥ Million	¥ Million	%	¥
Q3 2008	19,917	6,066	29.9	59,374.82
Q3 2007	22,461	6,208	27.4	117,377.53
FY 2007	22,210	6,259	27.9	59,189.53

(Note) As of October 1, 2007, ordinary shares were split on a two-to-one basis.

(3) Consolidated Results of Cash Flows

	Net cash flows by Operating activities	Net cash flows by investment activities	Net cash flows by financial activities	Balance of cash and cash equivalents at the end of the year
	¥ Million	¥ Million	¥ Million	¥ Million
Q3 2008	35	-3,650	16	2,295
Q3 2007	-1,565	-390	2,765	5,272
FY 2007	-626	-553	2,611	5,895

2. Dividend Results

		Dividend per Share										
Date of issue	End of Q1	End of Interim	End of Q3	End of FY 2007	Annual							
	¥	¥	¥	¥	¥							
FY ended Dec. 2007	_	1,500.00		750.00	2,250.00							
FY ended Dec.2008		750.00	_	_								
FY ending Dec.2008 (projected)	_	ı		750.00	1,500.00							

 $(Note) \qquad \text{As of October 1, 2007, ordinary shares were split on a two-to-one basis.} \\$

3. Forecast of Consolidated Financial Performance for FY Ending December 2008

(January 1	to December	31, 20	08)		(percentage figures show year-on-year change)				
Operating Opera				Operating Ordinary		ry	Net income		Net income per
	revenue		income		income		Net Inco	ome	share
	¥ Million	%	¥ Million	%	¥ Million	%	¥ Million	%	¥
Full year	19,033	6.4	3,380	11.5	2,946	13.9	1,835	18.9	17,524.43

4. Other

- (1) Important changes to subsidiaries during the period (changes to specified subsidiaries accompanying changes to the scope of consolidation): Yes
 - New: None Excluded: 1 (Company: Centennial Fund Investment Limited Partnership)
- (2) Changes in accounting treatment compared to the most recent fiscal year: None
- (3) Changes in the scope of consolidation and application of the equity method: None
- (4) Participation of an independent auditor: Yes

 The quarterly financial statements were audited by our auditors in order to obtain their opinions in accordance with the Tokyo Stock Exchange's supplementary rules (the standards relating to expression of opinion regarding quarterly financial statements) to the "Rules on Timely Disclosure of Corporate Information by Issuer of Listed Securities and the Like."

*Appropriate use of these results forecasts and other items

The above forecasts are based on judgments made in accordance with information available at the time these materials were prepared, and contain numerous uncertainties. Changing conditions and other factors may cause actual results to differ from the results in these forecasts.

4. Interim consolidated financial statements (1) Interim consolidated balance sheet

(1) Internit cons	Jonato	d balanc	C SHCCt					1		
					Previous consolidated financial year Summary of consolidated balance sheet (December 31, 2007)					
Category	Note Number	Amount	(thousand)	Percentage (%)	Amount	(thousand)	Percentage (%)	Amount	(thousand)	Percentage (%)
Assets										
I Current assets										
1. Cash and deposits			6,074,242			3,453,715			6,7047,445	
2. Accounts receivable			664,614			604,806			592,631	
3. Real estate for sale			9,454,998			8,957,002			8,578,178	
4. Bonds bought 5. Other	*2		718,045			715,736			955,857	
current assets 6. Allowance			322,024			210,917			202,650	
for doubtful accounts			-4,048			-4,700			-3,645	
Total current assets II Fixed assets 1.Tangible fixed			17,209,875	76.6		13,937,477	70.0		17,030,118	76.7
assets (1)Property, plant and	*1	110,815			141,412			100,929		
equipment (2) Others 2. Intangible fixed	*1	111,739	222,554		118,741	260,154		103,585	204,514	
assets (1) Goodwill (2) Others 3. Investments and other		- 35,625	35,625		480,348 83,537	563,886		27,362 30,879	58,241	
assets (1) Investment securities (2) Stocks of		1,249,071			1,067,142			1,253,786		
affiliated companies		3,537,210			3,781,102			3,503,913		
(3) Other assets		206,719	4,993,001		307,356	5,155,601		160,331	4,918,030	
Total fixed assets Total assets			5,521,182 22,461,058	23.4 100.0		5,979,642 19,917,120	30.0 100.0		5,180,787 22,210,905	23.3 100.0

		Previous 3rd quar September 30,			rent 3rd quar September 30		year S	us consolidate summary of co sheet (Decem	nsolidated
Category	Note Number	Amount (thousand)	Percentage (%)	Amour	nt (thousand)	Percentage (%)	Amoun	t (thousand)	Percentage (%)
Liabilities									
I Current liabilities									
1. Accounts payable		64,024			66,265			70,020	
2. Short-term debt	*2	2,606,667			3,310,000			2,626,668	
3. Long-term debt		2,000,001			0,010,000			2,020,000	
repayable within one year	*2	136,000			3,520,662			94,000	
4. Bonds redeemable within one year		1,020,000			1,120,000			1,020,000	
5.Accrued corporate tax, etc.		851,774			48,462			819,642	
6.Other current liabilities		800,867			1,001,039			725,404	
Total current liabilities II Fixed liabilities		5,479,334	24.4		9,066,429	45.5		5,355,736	24.1
1. Bonds		3,175,000			3,075,000			3,025,000	
2. Long-term	*0								
debt 3. Anonymous	*2	3,500,000			34,636			3,500,000	
association investment deposits		3,054,409			697,962			3,037,244	
payable 4. Allowance for employee retirement benefits 5. Addition to		29,938			38,890			31,497	
reserve for compensation to retired	L	162,675			191,811			172,373	
directors 6. Deposits payable		787,596			745,451			800,685	
7. Other fixed liabilities		63,944			-			28,609	
Total fixed liabilities		10,773,564	48.0		4,783,751	24.0		10,595,409	47.7
Total liabilities		16,252,899	72.4		13,850,181	69.5	l	15,951,145	71.8
Net Assets I Shareholders' equity		10,202,000	,2.1		10,000,101	00.0		10,001,110	71.0
1.Common stock		805,817	3.6		805,817	4.0		805,817	3.6
2.Capital surplus		875,266	3.9		875,266	4.4		875,266	3.9
3.Retained earnings		4,227,667	18.8		4,552,347	22.9		4,255,754	19.2
4.Treasury stock			-		-462,164	-2.3		_	_
Total shareholders' equity II Evaluation and		5,908,751	26.3		5,771,266	29.0		5,936,838	26.7
conversion difference									
1. Unrealized gains on securities		243,239	1.1		188,242	0.9		267,645	1.2
Total evaluation and conversion		243,249	1.1		188,242	0.9		267,645	1.2
difference		F0 100	0.0		107.490	0.0		EF 0.07	0.0
III Minority interests Total net assets		56,168 6,208,159	0.2 27.6		107,429 6,066,938	0.6 30.5		55,275 6,259,759	0.3 28.2
Total liabilities and net assets		22,461,058	100.0		19,917,120	100.0		22,210,905	100.0

(2) Interim consolidated income statements

			s 3rd quarter tember 30, 20			nt 3rd quarte otember 30, 2		Summ l	ious consolid inancial year ary of consol palance sheet cember 31, 20	r idated t 007)	
Category	Note Number	Amount (thousand)	Percentage (%)	Amount	(thousand)	Percentage (%)	Amount (thousand)	Percentage (%)	
I Operating income 1. Operating revenue 2. Sales of real estate II Operating cost 1. Operating cost		3,159,961 10,436,548 1,284,415	13,596,509	100.0	3,525,927 8,043,091 1,580,257	11,569,019	100.0	4,359,139 13,528,535 1,739,414	17,887,674	100.0	
2. Cost of sales of real estate		7,942,164	9,226,579	67.9	6,789,334	8,369,591	72.3	10,850,364	12,589,778	70.4	
Gross operating profit			4,369,930	32.1		3,199,427	27.7		5,297,895	29.6	
III SG&A	*1		1,579,250	11.6		1,549,274	13.4		2,266,512	12.7	
Operating profit			2,790,680	20.5		1,650,153	14.3		3,031,382	16.9	
Non-operating income 1. Interest received 2. Dividends received 3. Investment profit on equity method 4. Other non-operating income V Non-operating expenses 1. Interest paid 2. Bond issue costs 3. Investment loss on equity method		7,855 2,362 - 7,295 104,335 26,529 241,195	17,514	0.1	13,836 4,404 14,956 6,885 119,200 27,301 464,884	40,082	0.3	8,357 4,808 5,205 12,241 142,551 26,529 274,492	30,613	0.2	
4.Other non-operati ng expenses		39,153	411,213	3.0	21,290	632,678	5.5	31,718	475,292	2.6	
Ordinary income			2,396,980	17.6		1,057,557	9.1		2,586,703	14.5	

			s 3rd quart tember 30,			t 3rd quarte tember 30,		Summary	nsolidated fir of consolidate December 31	ed balance
Category	Note Number	Amount (Amount (thousand) Percent		Amount (thousand)		Percentage (%)	Amount (thousand)		Percentage (%)
VI Extraordinary										
profit 1. Gain from sales										
of stocks of										
affiliated		-	-	_	_	_	_	1,150	1,150	0.0
companies										
VII Extraordinary										
loss										
1. Loss on disposal	*3				0.000					
of fixed assets	*3	_			2,200			_		
2. Loss on sale of	*2	438						3,389		
fixed assets	2	456			_			5,509		
3. Loss from sales										
of stocks of					3,995					
affiliated					5,555					
companies										
4. Appraisal loss										
on investment		18,956			54,187			34,053		
and securities										
5.Loss on		_			63,682			_		
settlement			10.004	0.1	,	104.005	1.0	10.500	7 4 000	0.0
6. Other losses			19,394	0.1		124,065	1.0	16,786	54,229	0.3
Current net income before										
profit/loss										
distribution to			2,377,585	17.5		933,492	8.1		2,533,624	14.2
anonymous			2,377,365	17.5		955,492	0.1		2,555,624	14.2
association										
(pre-tax)										
Loss distribution										
to anonymous			-175,898	-1.3		-118,819	-1.0		-196,332	-1.1
association						-,-				
Current net				1			1			1
income before			2,553,484	18.8		1,052,311	9.1		2,729,957	15.3
taxes										
Current income		1,144,074			601,789			1,294,645		
taxes		1,144,014			001,709			1,234,040		
Deferred income		-107,165	1,036,909	7.6	10,249	612,038	5.3	-108,457	1,186,187	6.7
taxes		107,100			10,249	ĺ		100,407		
Minority interests			986	0.1		-13,555	-0.1		93	0.0
Net income			1,515,588	11.1		453,828	3.9		1,543,675	8.6

(4) Consolidated quarterly cash flow

(4) Consolidated quarterly cash flow	1	I	I	D ' C' 1
		Interim 2007 (previous)	Interim 2008 (applicable)	Previous fiscal year
			(Jan. 1 to Jun. 30,	
		2007)	2008)	2007)
Account	Note		Amount	Amount
Account	no.	(thousand yen)	(thousand yen)	(thousand yen)
I Cash flow from operating activities				
Income before income taxes and minority interests		2,553,484	1,052,311	2,729,957
Accumulated depreciation		28,779	32,864	49,186
Allowance for doubtful accounts		3,819	624	3,416
Directors' retirement allowances		4,675	7,393	6,233
Addition to reserve for compensation for retired directors		29,092	19,438	38,789
Income from interest and dividends		-10,218	-18,240	-13,166
Interest paid		104,335	119,200	142,551
Loss on issuance of corporate bonds		26,529	27,301	26,529
Equity in earnings of affiliates		241,195	464,884	274,492
Loss on retirement of fixed assets		_	2,200	_
Loss on sales of fixed assets		438	_	3,389
Loss from settlements		18,956	54,187	34,053
Loss on revaluation of investments in securities		-	63,682	_
Distribution of loss for silent		-175,898	-118,819	-196,332
partnerships, etc. Increase in accounts receivable		-178,828	-90,475	-80,559
Real estate for sale		-3,247,105	-378,823	-2,370,286
(negative indicates increase) Increase in non-receivable accounts (negative indicate increase)		-173,491	240,120	-411,303
Accounts payable (negative indicates decrease)		-24,842	187,428	-18,846
Entrusted deposits and bonds (negative indicates decrease)		15,149	-55,234	28,238
Entrusted equity from silent partnerships, etc. (negative indicates decrease)		183,293	-89,499	297,490
Others		-74,778	16,640	-94,657
Subtotal		-675,414	1,537,187	449,178
Interest and dividends received		42,618	38,490	45,566
Interest paid		-101,012	-135,668	-146,374
Corporate tax paid			-31,841	
•		-831,938	-1,372,715	-974,866
Cash flow from operating activities		-1,565,747	35,452	-626,497

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		Interim 2007 (previous)	Interim 2008 (applicable)	Previous fiscal year
			(Jan. 1 to Jun. 30,	
		2007)	2008)	2007)
Account	Note	Amount	Amount	Amount
Account	no.	(thousand yen)	(thousand yen)	(thousand yen)
II Cash flow from investing activities				
Payments for deposing of time deposits		-940,270	-837,007	-1,157,281
Proceeds from repayment of time deposits		890,000	488,391	1,099,373
Payment for purchase of tangible fixed assets		-21,683	-31,889	-24,157
Proceeds from sale of tangible fixed assets		2,747	4,491	13,428
Payment for acquisition of investment securities and paid-in capital		_	-59,379	-9,835
Proceeds from sale of investment securities and paid-in capital		-331,350	-83,100	-431,362
Payment for acquisition of stocks of affiliates		148,731	114,228	249,383
Proceeds from sale of stocks of affiliates Payment for acquisition of stock of	4	-145,020	_	-145,020
consolidate affiliates	*2	_	-425,638	-
Acquisition of minority interests		_	-	-154,936
Payment for deposits payable from silent partnerships, etc.	Ĺ	_	-2,771,342	-
Others		5,911	-49,711	7,184
Cash flow from investing activities		-390,934	-3,650,957	-553,221
III Cash flow from financing activities				
Increase in short-term debt (negative indicates decrease)		216,667	683,332	236,668
Proceeds from long-term debt		3,500,000	-	3,500,000
Repayment of long-term debt		-826,000	-94,000	-868,000
Proceeds from issuance of corporate		973,470	1,072,698	973,470
Payment for redemption of corporate bonds		-890,000	-950,000	-1,040,000
Proceeds from deposits payable from silent partnerships, etc.		-51,420	-76,471	-33,817
Payment for acquisition of treasury stock		_	-462,164	-
Dividends paid		-157,236	-157,236	-157,236
Cash flow from financing activities		2,765,480	16,158	2,611,084
IV Increase in cash and cash equivalents		808,799	-3,599,346	1,431,365
V Cash and cash equivalents at beginning of term		4,463,821	5,895,187	4,463,821
VI Cash and cash equivalents at end of term		5,272,620	2,295,841	5,895,187