# Notice Regarding the Revision of Financial Results for FY2009 in Response to Subsequent Events

Funai Zaisan Consultants Co., Ltd. ("the Company") notifies that it has revised its financial results for the fiscal year ended December 2009 (FY2009) announced on February 12, 2010 based on the reasons below:

# **Description**

#### <Reasons for revision>

On February 15, 2010, the Company announced the cancellation of the launch of ADVANTAGE CLUB Jingumae (A real estate joint-ownership program based on Japan's Real Estate Specified Joint Enterprise Act). In that announcement, the Company expressed its intent to sell the Harajuku Royal Building to a single client.

With respect to that sale, the Company consulted with the auditor Tohmatsu for two reasons: 1) It was controversial whether or not the sale of the actual property would be recorded as a subsequent event, and 2) Several consulting contracts related to the sale of the property, including comprehensive consulting contracts to the buyer of the property, as well as the contracts regarding the purchase the actual property, would be concluded.

Today (March 8, 2010) the Company is announcing that it has confirmed with Tohmatsu that only losses occurring from the actual sale of the real estate should be reflected on consolidated and non-consolidated financial statements for FY2009. Consequently, the Company posted ¥440,000,000 as the cost of land for sale, as well as to post equivalent amount of operating imcome, ordinary income, income before income taxes and net income.

The Company has additionally prepared a performance forecast for FY2010, announced in "Notice regarding the Revision of Financial Results Forecast for FY2010" which emphasizes transactions related to the Harajuku Royal Building and revisions for FY2009 financial results.

## <Revised items>

- P.1 Summary of Business Results
  - 1. Summary of Business Results for the Fiscal Year 2009 (January 1 to December 31, 2009)
    - (1) Consolidated Results of operations

<FY2009>

Operating income, Ordinary income, Net income per share, Ratio of net income to shareholders' equity, Ratio of ordinary income to total assets, Ratio of operating income to revenue

(2) Consolidated Financial Position

Total assets, Net assets, Equity capital ratio, Net assets per share,

(Reference) <FY2009> Shareholders' Equity

#### 2. Dividends

<FY2009> Ratio of dividends to net assets (consolidated)

# P.2 Summary of Business Results

#### (Ref.) Summary of non-consolidated business results

(1) Non- consolidated results of operations

<FY2009>

Operating income, Ordinary income, Net income, Net income per share

(2) Non-consolidated financial position

<FY2009>

Total assets, Net assets, Equity capital ratio, Net assets per share,

(Reference) <FY2009> Shareholders' Equity

## P.11

#### 4. Consolidated financial statements

(1) Consolidated balance sheets

Assets

Current assets

Real estate for sale, Total current assets

Assets

Net assets

Retained earnings, Total shareholders' equity, Total net assets, Total liabilities and net assets

#### P.13

## (2) Consolidated income statements

Cost of sales of real estate, Operating cost, Gross operating profit, Operating income, Ordinary income, Income before dividends distribution from anonymous association, income taxes, Income before income taxes, Net income

#### P.15

(3) Consolidated statements of changes in net assets

Retained earnings

Net income, Total changes of items during the period, Balance at the end of current period Total shareholders' equity

Net income, Total changes of items during the period, Balance at the end of current period Total net assets

Net income, Total changes of items during the period, Balance at the end of current period

#### P.17

(4) Consolidated statements of cash flows

Cash flow from operating activities

Net income / Loss before income taxes, Decrease in real estate for sale (negative indicates increase)

# Summary of Business Results for the Fiscal Year 2009 (January 1 to December 31, 2009)

Date: March 2, 2010

Funai Zaisan Consultants Co., Ltd. Registered on the TSE Mothers Company URL <a href="http://www.funai-zc.co.jp/">http://www.funai-zc.co.jp/</a>

Stock code

Representative Masazumi Hasumi, President

Contact Hisao Nakatsuka, Managing Director

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Scheduled date of regular shareholders' meeting held: March 26, 2010 Submission date of annual securities report scheduled: March 26, 2010

Planned date of Dividend payout: none

# 1. Consolidated business results for FY 2009 (January 1 to December 31, 2009)

#### (1) Consolidated results of operations

(Note: Rounded down to million yen)

(The percentages shown for Revenue, Operating income etc. represent changes from the same period in the previous fiscal year.)

	Revenue		Operating income		Ordinary income		Net income	
Fiscal year ended	(¥ Million)	(%)	(¥ Million)	(%)	(¥ Million)	(%)	(¥ Million)	(%)
December 31, 2009	5,408	-64.6	-3,686	_	-4,245	_	-4,820	_
December 31, 2008	15,269	-14.6	1,785	-41.1	947	-63.4	47	-96.9

	Net income per share (Primary)	Net income per share (Diluted)	Ratio of net income to shareholders' equity	Ratio of ordinary income to total assets	Ratio of operating income to total revenue
Fiscal year ended	(¥)	(¥)	(%)	(%)	(%)
December 31, 2009	-45,602.58	_	-135.0	-36.1	-68.2
December 31, 2008	454.33	436.08	0.8	2.4	11.7

(Reference) Loss on investments in equity-method affiliates

FY2009 (Year ended December 31, 2009): ¥-494 million

FY2008 (Year ended December 31, 2008): ¥-668 million

Note: Net income per share (diluted) is not listed because of net loss for the fiscal year ended December 31, 2009.

(2) Consolidated financial position

	Total assets	Net assets	Equity capital ratio	Net assets per share
Fiscal year ended	(¥ Million)	(¥ Million)	(%)	(¥)
December 31, 2009	6,442	1,187	18.4	11,232.80
December 31, 2008	17,102	5,950	34.8	56,289.84

(Reference) Shareholders' Equity

FY2009 (Year ended December 31, 2009): ¥1,187 million FY2008 (Year ended December 31, 2008): ¥5,950 million

(3) Consolidated cash flow

	Cash flows from operation activities	Cash flows from investment activities	Cash flows from financial activities	Cash and cash equivalents at end of period
Fiscal year ended	(¥ Million)	(¥ Million)	(¥ Million)	(¥ Million)
December 31, 2009	708	2,153	-5,339	947
December 31, 2008	2,238	-2,174	-2,534	3,424

## 2. Dividends

		Divid	lend per sl	Total	Dividend	Ratio of		
	End of Q1	End of Interim	End of Q3	End of FY2009	Annual	annual dividends	payout ratio (consolidated)	dividends to net assets (consolidated)
Fiscal year ended	(¥)	(¥)	(¥)	(¥)		(¥ Million)	(%)	(%)
December 31, 2008	-	750.00	-	750.00	1,500.00	157	330.2	2.6
December 31, 2009	Ι	750.00	-	0.00	750.00	79	_	2.2
FY ending Dec. 2010 (projected)		0.00		750.00	750.00		35.1	

3. Forecast of consolidated business results for FY2010 (January 1 to December 31, 2010)

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	Revenue		Operating income		Ordinary income		Net income		Net income per share
	(¥ Million)	(%)	(¥ Million)	(%)	(¥ Million)	(%)	(¥ Million)	(%)	(¥)
Six months ending June 30, 2010	1,770	-21.7	112	_	110	_	75		709.02
Year ending December 31, 2010	4,635	-14.3	316	_	312	_	225	_	2,135.11

Note: Percentage change compares current results with those of the period of the previous year.

#### 4. Other

(1) Important changes to subsidiaries during the period

(changes in specified subsidiaries accompanying changes to the scope of consolidation): None

New: None Excluded: None

- (2) Changes in accounting disposal principles, procedures, and publication methods relating to the creation of consolidated financial statements (recorded as changes to significant items forming the basis for the creation of the consolidated financial statement)
  - i. Changes in accounting principles applied: Yes
  - ii. Other changes: None
- (3) Ordinary shares issued
  - i. Ordinary shares issued at end of period (including treasury stock)

FY2009: 110,584 FY2008: 110,584

ii. Treasury stock issued at end of period

FY2009: 4,879 FY2008: 4,879

# (Ref.) Summary of non-consolidated business results

# 1. Non-consolidated business results for FY 2009 (January 1 to December 31, 2009)

(1)Non-consolidated results of operations (January 1 to December 31, 2010)

	Revenu	ıe	Operating income		Ordinary income		Net income	
Fiscal year ended	(¥ Million)	(%)	(¥ Million)	(%)	(¥ Million)	(%)	(¥ Million)	(%)
December 31, 2009	3,996	-72.3	-3,527		-3,189	_	-4,022	_
December 31, 2008	14,439	-11.5	1,737	-36.6	1,567	-39.2	60	-96.2

Note: Percentage change compares current results with those of the period of the previous year.

	Net income per share (Primary)	Net income per share (Diluted)
Fiscal year ended	(¥)	(¥)
December 31, 2009	-38,050.09	_
December 31, 2008	578.90	555.64

Note: Net income per share (diluted) is not listed because of net loss for the fiscal year ended December 31, 2009.

(2) Non-consolidated financial position

Fiscal year ended	Total assets (¥ Million)	Net assets (¥ Million)	Equity capital ratio (%)	Net assets per share (¥)
December 31, 2009	6,091	1,145	18.8	10,839.58
December 31, 2008	16,145	5,671	35.1	53,657.78

2. Forecast of consolidated business results for FY2010 (January 1 to December 31, 2010)

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									Net
	Reven	ue	Operating is	ncome	Ordinary in	ncome	Net inco	me	income
									per share
	(¥ Million)	(%)	(¥ Million)	(%)	(¥ Million)	(%)	(¥ Million)	(%)	(¥)
Six months									
ending June	1,104	-37.8	47	_	81	_	70	_	665.75
30, 2010									
Year ending									
December	3,236	-19.0	115	_	184	_	168	_	1,597.64
31, 2010									

Note: Percentage change compares current results with those of the period of the previous year.

#### \*Appropriate use of these results forecasts and other items

The above forecasts are based on judgments made in accordance with information available at the time these materials were prepared, and contain numerous uncertainties. Changing conditions and other factors may cause actual results to differ from the results in these forecasts.

# 4. Consolidated financial statements

# (1) Consolidated balance sheets

(1) Consolidated balance sheets		(Thousands of yen)
	As of December 31, 2008	As of December 31, 2009
Assets		
Current assets		
Cash and deposits	4,532,653	951,396
Accounts receivable	365,011	403,186
Real estate for sale	*1 5,984,387	<b>*</b> 1,604,399
Credit bought	688,910	275,282
Deferred tax assets	432,888	1,646
Other current assets	242,087	193,876
Allowance for doubtful accounts	-4,026	-8,807
Total current assets	12,241,912	3,420,980
Fixed assets		
Tangible fixed assets		
Buildings and structures	207,259	153,042
Accumulated depreciation	-76,768	-45,538
Buildings and structures (Book Value)	130,491	107,503
Vehicles	22,024	5,131
Accumulated depreciation	-4,802	-2,451
Vehicles (Book Value)	17,222	2,679
Land	71,211	71,211
Others	75,136	66,160
Accumulated depreciation	-36,549	-36,716
Others (Book Value)	38,586	29,443
Total tangible fixed assets	257,510	210,839
Intangible fixed assets		-,
Software	68,918	46,023
Goodwill	778,074	613,990
Others	2,620	2,512
Total intangible fixed assets	849,613	662,526
Investments and other assets		
Investment Securities	1,066,286	*1 1,931,392
Stocks of affiliated companies	2,299,921	67,973
Deferred tax assets	150,730	21
Other assets	236,606	149,189
Total Investment and other assets	3,753,545	2,148,576
Total fixed assets	· · · · · · · · · · · · · · · · · · ·	3,021,941
	4,860,670	
Total assets	17,102,582	6,442,921

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	As of December 31, 2008	As of December 31, 2009
Liabilities		
Current liabilities		
Accounts payable	94,828	62,274
Short-term debt	1,006,667	*1 <b>*2</b> 850,000
Long-term debt repayable within one year	*1 3,500,000	_
Bonds redeemable within one year	1,480,000	1,370,000
Accrued corporate tax, etc.	173,396	25,559
Other reserves	_	110,525
Other current liabilities	677,092	528,397
Total current liabilities	6,931,984	2,946,756
Fixed liabilities		
Bonds	2,565,000	1,195,000
Long-term deposits payable	688,194	264,479
Allowance for employee retirement benefits	45,584	34,772
Addition to reserve for compensation to retired directors	214,262	107,052
Long-term security deposits payable	707,438	707,496
Total fixed liabilities	4,220,479	2,308,801
Total liabilities	11,152,464	5,255,558
Net assets		
Shareholders' equity		
Common stock	1,030,817	1,030,817
Capital surplus	1,104,154	1,104,154
Retained earnings	4,147,706	-283,431
Treasury stock	-499,119	-499,119
Total shareholders' equity	5,783,558	1,352,420
Evaluation and conversion difference		
Unrealized gains/losses on securities	166,559	-165,057
Total evaluation and conversion difference	166,559	-165,057
Total net assets	5,950,117	1,187,363
Total liabilities and net assets	17,102,582	6,442,921
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# (2) Consolidated income statements

		(Thousands of yen)
	Fiscal year ended	Fiscal year ended
	December 31, 2008	December 31, 2009
Revenue		
Consulting Revenue	4,514,604	3,031,722
Sales of real estate	10,755,085	2,376,629
Total Revenue	15,269,690	5,408,352
Operating cost		
Operating cost	2,195,742	2,117,909
Cost of sales of real estate	9,203,999	**4 4,980,828
Operating cost	11,399,741	7,098,738
Gross operating profit	3,869,948	-1,690,386
SG&A	*1 2,084,456	*1 1,996,241
Operating income	1,785,492	-3,686,627
Non-operating income		
Interest received	14,635	4,070
Dividends received	7,213	1,854
Gain on investment of anonymous association	14,490	14,928
Insurance premium refunded cancellation	_	15,549
Other non-operating income	9,002	6,000
Non-operating income	45,341	42,402
Non-operating expenses		
Interest paid	158,531	73,017
Bond issuance expenses	27,301	_
Investment loss on equity method	668,536	494,287
Other non-operating expenses	28,673	34,121
Non-operating expenses	883,043	601,427
Ordinary income	947,789	-4,245,652
Extraordinary income		
Gain on sale of investment securities	_	177,426
Gain on sale of affiliated companies' securities	357,159	137,697
Gain on change in equity	_	13,773
Extraordinary income	357,159	328,896

	(Thousands of yen)	
	Fiscal year ended	Fiscal year ended
	December 31, 2008	December 31, 2009
Extraordinary loss		
Loss on sales of fixed assets	<b>*2</b> 233	_
Loss on retirement of fixed assets	*2 12,329	<b>*2</b> 158
Loss on sales of stocks of affiliates	6,539	_
Equity in losses of affiliates	23,354	_
Loss on valuation of investment securities	62,040	781
Settlement paid	60,650	-
Loss on cancellation of lease contracts	8,291	132
Office transfer expenses	9,663	150,643
Loss on devaluation of real estate held for sale	961,130	<del>-</del>
Loss on sales of investment securities	_	33,531
Early extra retirement payments		43,124
Extraordinary loss	1,144,232	228,371
Income before dividends distribution from anonymous association, income taxes	160,717	- 4,145,127
Dividends distribution from anonymous association	-118,941	-111,511
Income before income taxes	279,658	-4,033,616
Income taxes-current	717,436	81,090
Income taxes-deferred	-466,461	705,714
Total income taxes	250,975	786,804
Minority interests in income	-18,894	_
Net income	47,577	-4,820,420

# (3) Consolidated statements of changes in net assets

		(Thousands of yen)
	Fiscal year ended December 31, 2008	Fiscal year ended December 31, 2009
Shareholder's equity		
Common stock		
Balance at the end of previous period	805,817	1,030,817
Changes of items during the period		
Issuance of new shares - merger	225,000	_
Total changes of items during the period	225,000	
Balance at the end of current period	1,030,817	1,030,817
Capital surplus		
Balance at the end of previous period Changes of items during the period	875,266	1,104,154
Issuance of new shares - merger	228,888	_
Total changes of items during the period	228,888	_
Balance at the end of current period	1,104,154	1,104,154
Retained earnings		
Balance at the end of previous period Changes of items during the period	4,255,754	4,147,706
Dividends from surplus	-157,236	-158,557
Net income	47,577	-4,820,420
Change in scope of consolidation	1,609	_
Change in scope of equity method affiliates		547,840
Total changes of items during the period	-108,048	-4,431,137
Balance at the end of current period	4,147,706	-283,431
Treasury stock  Balance at the end of previous period	_	-499,119
Changes of items during the period		
Acquisition of treasury stock	-499,119	_
Total changes of items during the period	-499,119	_
Balance at the end of current period	-499,119	-499,119
Total shareholders' equity  Balance at the end of previous period	5,936,838	5,783,558
Changes of items during the period		
Issuance of new shares - merger	453,888	_
Dividends from surplus	-157,236	-158,557
Net income	47,577	-4,820,420
Purchase of treasury stock	-499,119	_
Change in scope of consolidation	1,609	_
Change in scope of equity method affiliates	_	547,840
Total changes of items during the period	-153,279	-4,431,137
Balance at the end of current period	5,783,558	1,352,420

	Fiscal year ended December 31, 2008	Fiscal year ended December 31, 2009
Valuation and translation adjustments		
Valuation difference on available-for-sale securities  Balance at the end of previous period  Changes of items during the period	267,645	166,559
Net changes of items other than shareholders' equity (net)	-101,086	-331,616
Total changes of items during the period	-101,086	-331,616
Balance at the end of current period	166,559	-165,057
Valuation and translation adjustments  Balance at the end of previous period  Changes of items during the period	267,645	166,559
Net changes of items other than shareholders' equity (net)	-101,086	-331,616
Total changes of items during the period	-101,086	-331,616
Balance at the end of current period	166,559	-165,057
Minority interests  Balance at the end of previous period  Changes of items during the period	55,275	_
Net changes of items other than shareholders' equity (net)	-55,275	_
Total changes of items during the period	-55,275	
Balance at the end of current period	_	
Total net assets		
Balance at the end of previous period Changes of items during the period	6,259,759	5,950,117
Net changes of items other than shareholders' equity (net)	-55,275	_
Issuance of new shares - merger	453,888	_
Dividends from surplus	-157,236	-158,557
Net income	47,577	-4,820,420
Acquisition of treasury stock	-499,119	_
Change in scope of consolidation	1,609	_
Change in scope of equity method affiliates  Net changes of items other than shareholders'	_	547,840
equity (net)	-156,362	-331,616
Total changes of items during the period	-309,641	-4,762,754
Balance at the end of current period	5,950,117	1,187,363

# (4) Consolidated statements of cash flows

(4) Consolidated statements of cash flows	(Thousa	nd of yen)
	Fiscal year ended December 31, 2008	Fiscal year ended December 31, 2009
Cash flow from operation activities		
Net income / Loss before income taxes	279,658	-4,033,616
Depreciation	46,574	53,784
Amortization of goodwill	37,406	164,083
Increase (decrease) in provisions for doubtful accounts	-24	4,780
(negative indicates decrease)		
Increase (decrease) in reserve for retirement benefits	14,087	-10,811
(negative indicates decrease)		
Increase (decrease) in reserve for directors' retirement benefits	41,889	-107,209
(negative indicates decrease)		
Income from interest and dividends	-21,849	-5,924
Interest paid	158,531	73,017
Bond issuance expenses	27,301	-
Equity in losses of affiliates (negative indicate increase)	691,891	494,287
Loss on revaluation of investments in securities (negative indicate increase)	62,040	781
Loss (gain) on sales of marketable and investment securities	-	-143,894
(negative indicate increase)		
Gain on sales of stocks of affiliates (negative indicate increase)	-350,620	-137,697
Settlement paid	60,650	-
Loss (gain) on sales of fixed assets	233	-
Loss on retirement of fixed assets	12,329	158
Dividends distribution from anonymous association	-118,941	-111,511
Increase in accounts receivable (negative indicate increase)	146,573	-23,838
Decrease in real estate for sale (negative indicates increase)	2,593,791	4,379,987
Decrease in bonds bought (negative indicates decrease)	266,946	413,628
Decrease in accounts payable (negative indicates decrease)	36,294	-32,554
Increase (decrease) in other reserves (negative indicates decrease)	-	110,525
Decrease in lease and guarantee deposits received (negative indicates decrease)	-93,247	58
Decrease in long-term deposits received (negative indicates decrease)	-94,524	-268,176
Others	-26,222	147,193
Subtotal	3,770,771	967,053
Interest and dividends received	42,099	18,524
Interest paid	-150,732	-77,496
Settlement paid	-60,650	<u> </u>
Corporate tax paid	-1,363,428	-199,832
Cash flow from operating activities	2,238,059	708,249

	(Thousa:	nd of yen)
	Fiscal year ended December 31, 2008	Fiscal year ended December 31, 2009
Cash flow from investment activities		
Payments for making of time deposits	-1,823,928	-114,000
Proceeds from repayment of time deposits Payment for purchase of intangible fixed assets	1,525,312 -92,626	1,217,874 -60,576
Proceeds from sale of intangible fixed assets	4,513	11,448
Payment for purchase of tangible fixed assets Payment for purchase of investment securities and investment in capital Proceeds from sale of investment securities and investment in capital	-64,296 -103,100 129,884	-16,649 - 373,105
Proceeds from sales of stocks of affiliates	1,606,500	555,000
Payment for purchase of shares of newly consolidated subsidiaries  Payment for acquisition of shares of newly consolidated subsidiaries	*3 -21,107 *2 -425,638	
Payments for purchase of deposit for investment in anonymous association Payment for loans	-2,771,342 -100,000	-
Collection of loans receivable	-	100,000
Others	-38,592	87,417
Cash flow from investing activities	-2,174,420	2,153,620
Cash flow from financial activities		
Decrease in short-term loans payable (negative indicates decrease)	-1,640,663	-156,667
Repayment of long-term debt	-128,636	-3,500,000
Issuance of bonds	1,072,698	-
Payment for redemption of corporate bonds	-1,100,000	-1,480,000
Payments for dividend of deposit for investment in anonymous association	-81,090	-44,027
Purchase of treasury stock	-499,119	-
Dividends paid	-157,236	-158,557
Cash flow from financing activities	-2,534,046	-5,339,251
Decrease in cash and cash equivalents (negative indicates decrease)	-2,470,408	-2,477,382
Cash and cash equivalents at beginning of term	5,895,187	3,424,778
Cash and cash equivalents at end of term	*1 3,424,778	*1 947,396